



## **Getting the most out of your suppliers**

User Group Meeting

5/15/2007

## ★ Goals of this Presentation:

- ★ Discuss tools that Inntopia provides to get the most from your suppliers.
- ★ Learn supplier tactics from other InntopiaCRS users.
- ★ Discover additional distribution channels available through the Inntopia Supplier Extranet.
- ★ Find out how this can benefit you.....



Do you manage all of your  
suppliers' accounts?



Some of your suppliers'  
accounts?



# Beating your head against the wall?



Feel like you'll have to beat them over the head?



# Have the supplier manage their account

- ★ Send them to Inntopia Customer Support!
- ★ Free-up time for your staff!
- ★ Utilize the Supplier Help Manual!





- ★ Same Code Library as CRS.
- ★ 4 Lines of code for their webmaster to insert.
- ★ More concerned about content when it's on their site?

**RESORT**  
**SPA**  
**DINING**  
**CONFERENCE**  
**WEDDINGS & SPECIAL**  
**EVENTS**  
**ACTIVITIES**  
**REAL ESTATE**  
**CONTACT US**

**BOOK A ROOM**  
**ON-LINE CONCIERGE**  
**MY ACCOUNT LOG-IN**

*Four Diamond Award*

## Book a Room

Check Availability for Stoweflake Mountain Resort & Spa

Lodging	Activities	Golf	Spa
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Check In:  Nights:

Check Out:

Adults:  Children:

[Modify Existing Itinerary](#)

If you have a promotional code or group code, enter it here:

- ★ One extranet account for Suppliers to manage distribution to:
  - ★ YOU the CRS!
  - ★ Their own website.
  - ★ InntopiaPlus for GDS and IDS distribution.
  - ★ Sell ancillary products through InntopiaP2P.

- ✦ More reservations = better management of the supplier account.
- ✦ Time savings for the supplier.
- ✦ Less headaches for you!
- ✦ More inventory for the CRS.



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